Gemma More Success Stories

DREAM DATES

This week's: A quiet evening watching the stars in the sky, surrounded by the symphony of nature Simple, serene and seductive

Submitted by ZXCVM

drunk
C Booking two dates in one night and getting caught.



Results 102 votes

LAVALIFE NOTES



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ATTACHMENT C



95-5 The Beat Delivers Results From More Active Adults With Month To Spend!

WHY THE BEAT?

Blanketing Atlanta and North Georgia

100,000 Watts covering all of Atlanta! (compared to Q 3,000 watts; HTA 41,000)

Massive reach covering 6,000 square miles!

+641,500 listeners, Total Survey Area

308 600 listeners, Metro

50 Minutes of Music an Hour!

- •10 Commercial units per hour We don't add commercials like other radio stations——that means NO CLUTTER for your advertisement!
- •Music focus on Women 18-34, Non-Ethnic ... weekly research against this audience
- •Plays more music than any competitor station in Atlanta!-
- •Music intensive morning show 12 to 13 records an hour

100% Hits

- •Atlanta's New #1 Hit Music Station
- •Mainstream Top 40 delivering the rhythmic hits!
- •CORE ARTISTS: EMINEM, SOCENT, JUSTIN TIMBERLAKE, NELLY CHRISTINA AGUILERA, JLO

Plugged In With Atlanta's Active Adults

- ·Beat Birthday Bash
- •Beat The Buzzer
- •Midtown Music Festival: 300,000 Atlantans
- Street Domination: 50-60 times per month reaching out to The Beat listener
- •Hip Contesting; Movie premieres, money, trips, concerts



Cox Padio Engineering

We're The Party That Everyone Is Invited To!

رم (المحل (شجار)

MIRRORING THE MARKET ETHNICALLY:

95-5 The Beat delivers the total market for advertisers:

The Beat: 55% White; 36% African American and 9% Hispanic

MIRRORING THE MARKET WITH GENDER:

Delivers a well balanced audience of Adults: approximately 60% Female; 40% Male

DELIVERS' THE POPULATION

•95-5 The Beat is growing where Atlanta lives: 68% of the total 12+ Atlanta population lives in the 5 county area (Cobb, DeKalb, Fulton, Clayton and Gwinnett); 70% of the Beat's audience lives in these five counties!

DELIVERS A BALANCED AUDIENCE

•The Beat: Teen comp 25%; 18-24 25%; 28% 25-34; 19% 35-54!

RANK #7 21+ AUDIENCE WITH 324,000 LISTENERS

Results For Advertisers Covering Key Market Advertising Categories

•Lasik Plus

Rich's-Macy's

•Milton Martin Toyota

•Coca-Cola

NewCastle Beer

Tijuana Garage

Atlanta Institute Of Medicine

Shane Company

Washington Mutual

Spending Power From An Active Adult!

- One out of every three listeners (18+) carns \$75,000+ annually!
- •Almost half of the Beat audience (18+) is college educated!!
- One of out every two listeners own their own home that listen to the Bent!
- •95-5 The Beat's 18+ audience spend over \$4.4 billion annually in Metro Area Retail stores!
- •95-5 The Beat's target (A18-34) spends over 241 million in Metro Area Department stores!







The Beat hits an ALL TIME HIGH CUME!

GROWTH:

The Beat's listeners continue to grow ... hitting an all time high in A18-34 cume, ranking #2 for the second consecutive survey (behind WVEE).

LEADERSHIP:

THE BEAT IS A MARKET LEADER! Its cume ranks are now consistently in the top tier, book after book!

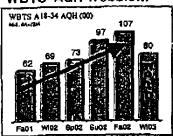
> WPTS cume ounk M-S. 6A-12M

	Men	Women	Adults
12-24	#1	#1	#1
12-34	#3	#2	#2
18-24	#1	#2	#2
13-34	#+	#3	#2
18-49	#7	#-1	#5

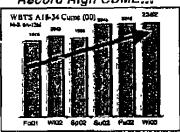
This picture is marred by a time-spent-listening wobble ... causing a drop in AQH. THIS IS STILL THE 4TH HIGHEST AQH IN THE HISTORY OF THE STATION ... but is off from our record high in the Fall book.

Here's what caused WBTS' wobble:

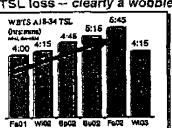
WBTS' AQH Wobble ...



....is the result of this Record High CUME...



...coupled with this sudden TSL loss -- clearly a wobble



Major 18-34 targeted stations also sustain declines:

In Adults 18-34 --

- WVEE drops 4% to a record low
- WHTA drops 3%
- WKLS drops to a record low.
- WWWQ drops 14%
- WNNX is flat from the record low they registered in the last book
- WSTR is up ... BUT ... their gain comes nearly entirely from TSL IN the W25-34 age cell;
 - All of STR's age cells are flat or down except for Women 25-34;
 - •WSTR's W25-34 CUME continues to drop and is AT AN ALL TIME LOW!
 - However, their TSL in the W25-34 age cell is up 3 hours, causing an AQH gain.
 - Virtually all of this gain is from the 3rd month ... where they suddenly grew 77% in W25-34!?!
 - THIS IS WSTR's ONLY AGE CELL and MONTHLY WITH A SIGNIFICANT INCREASE!

CTCO-OCO-HOH C007 /07 /01 HC'CT

Note that WBTS duplication with WSTR remained the same . proving it lost no lisiences back to

WSTR

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Best Bets (showing 1-20 of	126)			567
Event name	Date	Venue	Best bet	12 13 14
Camp Blood (details)	10/27/03	Camp Blood	7	19 20 21
Everblades vs Gladiators (details)		Arena @ Gwinnett Center	✓	26 <u>27 2</u> 8
Horror Hill (details)	10/27/03	Horror Hill	~	Join our
L5P Halloween Festival & Parade (<u>detail</u> s)	10/27/03	<u>Little Five Points</u>	✓	your em
Latın American Film Festival 2003 (<u>details</u>)	-	RICH AUDITORIUM- WOODRUFF ART CENTER	<i>y</i>	our a
Netherworld (<u>details</u>)		Netherworld Haunted House		MOAIE
Nightmare Haunted House (details)	10/27/03	Nightmare Haunted House	•	85
October Scarecrow Festival (<u>details</u>)	10/27/03	Atlanta Botanical Garden	~	
The Spooky Puppet Horror Show III (<u>details</u>)	10/27/03	Center For Puppetry Arts	•	
Tom Savini's Crypt of Terror (<u>details</u>)	10/27/03	Tom Savini's Crypt of Terror		
Camp Blood (details)	10/28/03	Camp Blood	V	
Horror Hill (details)		Horror Hill	✓	*
Latın American Film Festival 2003 (<u>details)</u>		RICH AUDITORIUM- WOODRUFF ART CENTER	_	ÇÖ ÇAL
Netherworld (<u>details</u>)		Netherworld Haunted House	✓	ir ir
Nightmare Haunted House (details)	<u>10/28/03</u>	Nightmare Haunted House	•	
October Scarecrow Festival (<u>details</u>)	10/28/03	Atlanta Botanical Garden	✓	
Tom Savini's Crypt of Terror (<u>details)</u>	10/28/03	Tom Savini's Crypt of Terror	✓	l Lis
Sea Wolves vs Gladiators (details)	<u>10/29/03</u>	Arena @ Gwinnett Center	,	BI
October Scarecrow Festival (<u>details</u>)	10/29/03	Atianta Botanıcal Garden	_	
Camp Blood (<u>details</u>)	10/30/03	Ca <u>mp Bloo</u> d	xt_20 >	
event name C venue more event search options	venue Sea	ur date search arch concerts by artist name artist C city help	or city	
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Best Bets				October S M T
Best Bets (showing 21-40 of 126)				5 6 7
Event name	Date	Venue	Best bet	12 13 14
Halloween Party with Actor's Express & Dad's Garage (<u>details</u>)	10/30/03	<u>Eyedrum</u>	~	19 20 21
Halloween Yappy Hour (details)	<u>10/30/03</u>	Piedmont Bark	~	26 <u>27</u> <u>2</u> 8
Horror Hill (<u>details)</u>	<u>10/30/03</u>	Horror Hill	~	
House On Horror Hill (<u>details</u>)	<u>10/30/03</u>	House On Horror Hill	•	Join our
Netherworld (det <u>ails)</u>	10/30/03	<u>Netherworld</u> Haunted House	•	our a
Nightmare Haunted House (details)	10/30/03	Nightmare Haunted House	~	MOYIE
October Scarecrow Festival (details)	10/30/03	<u>Atlanta Botanical</u> Garden	~	& F CLII
The Spooky Puppet Horror Show III (details)	10/30/03	Center For Puppetry Arts	•	C.E.D.
Tom Savini's Crypt of Terror (<u>details)</u>	10/30/03	Tom Savinl's Crypt of Terror	~	
Boo Ball (details)	10/31/03	Club Europe	~	
Brimstone Boogle 6 (details)	10/31/03	<u>SciTrek</u>	~	
Cagle's Dairy MAiZE (details)	10/31/03	Cagle's Dairy	•	Ę
Camp Blood (details)	10/31/03	Camp Blood	~	!
Chambers of Terror (<u>details</u>)	10/31/03	<u>Chambers of</u> <u>Terror</u>	~	CAI CAI
Fright Farm (not really!) (details)	10/31/03	Tanglewood Farm	~	115
Halloween Bash & Masquerade Ball (<u>details)</u>	10/31/03	<u>Park_Tavern</u>	•	
Halloween Costume Party (details)	10/31/03	Aqua blue Restaurant & Bar	~	A
Horror Hill (<u>details</u>)	10/31/03	Horror Hill	✓	Hits
House On Horror Hill (details)	10/31/03	<u>House On Horror</u> <u>Hıll</u>	~	B
Netherworld (details)	10/31/03	Netherworld	✓	RE

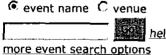
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Haunted House

artist C city





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Best Bets				October S M T
Best Bets (showing 41-60 of :	126)			
Event name	Date	Venue	Best bet	5 6 7
Nightmare Haunted House (<u>details)</u>	10/31/03	Nightmare Haunted House	~	12 13 14 19 20 21
October Scarecrow Festival (details)	10/31/03	Atlanta Botanical Garden	~	26 <u>27</u> <u>2</u> 8
Saint and Sinners Halloween Ball (<u>details</u>)	10/31/03	<u>Lava Lounge</u>	~	Join our your em
Stacy C (<u>details</u>)	10/31/03	Club Europe	~	1,001
Stone Mountain Pārk's Pumpkin Festival (<u>details)</u>	10/31/03	Stone Mountain Park	~	our a
The Spooky Puppet Horror Show III (details)	10/31/03	Center For Puppetry Arts	•	MOVIE
The Tale of the Allergist's Wife (<u>details</u>)	10/31/03	<u>Horizon Theatre</u> <u>Company</u>	~	CLI
Tom Savini's Crypt of Terror (details)	10/31/03	Tom Savini's Crypt of Terror	~	
Bob the Builder LIVE ¹ (<u>details</u>)	11/01/03	Arena @ Gwinnett Center	•	
Book Signing: Artists from CowParade (<u>details</u>)	11/01/03	<u>Chapter 11 Bookstore</u> - <u>Lawrenceville</u>	~	· ·
Cagle's Dairy MAiZE (<u>details</u>)	11/01/03	Cagle's Dairy	~	
Camp Blood (<u>detail</u> s)	11/01/03	Camp Blood	✓	II on
Chambers of Terror (<u>details</u>)	11/01/03	Chambers of Terror	✓	CAL
Hawks vs Pacers (<u>details</u>)	11/01/03	Philips Arena	✓	l ir
Horror Hill (<u>details</u>)		<u>Horror Hill</u>	~	
House On Horror HIII (details)			.	
Jerry Seinfeld (<u>details)</u> <u>artist</u> <u>info</u>)		Johnny Mercer Theatre	*	
Netherworld (<u>details</u>)		Netherworld Haunted House	•	
Opening Day Celebration: Gone with the Girdle (<u>details</u>)		Atlanta History Center	•	RE
The Spooky Puppet Horror Show III (<u>details</u>)	11/01/03	Ce <u>nter For Puppetry</u> Art <u>s</u>	•	
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Best Bets (showing 61-80 c	of 126)			567
Event name	Date	Venue	Best bet	12 13 14
Atlanta Falcons vs Philadelphia Eagles (<u>details</u>)	11/02/03	<u>Georgia Dome</u>	~	19 20 21 26 <u>27 2</u> 8
Bob the Builder LIVE ¹ (<u>details)</u>	11/02/03	Arena @ Gwinnett Center		Join our
Cagle's Dairy MAiZE (<u>details)</u>	11/02/03	Cagle's Dairy	•	your em
Netherworld (<u>detail</u> s)	11/92/03	Netherworld Haunted House	•	ошга
Sharks vs Thrashers (<u>details)</u>	11/02/03	Philips Arena	~	MOATE
The Tale of the Allergist's Wife (<u>detail</u> s)	11/02/03	Horizon Theatre Company	•	CLII 8 F
Hawks vs Hornets (details)	11/03/03	Phllips Arena	~	
Obie Trice (details)	11/03/03	Variety Playhouse	•	
Crowns (details)	11/04/03	Alliance Theatre	~	constant to the second
Death by Chocolate (<u>details)</u>	11/04/03	<u>Class Act Theatre</u>	•	democratica esta
Latın American Film Festival 2003 (<u>details)</u>	11/04/03	RICH AUDITORIUM- WOODRUFF ART CENTER		ilin ilin
Book Signing: Anne Rice - Blood Canticle (<u>details</u>)	11/05/03	<u>Chapter 11 Peachtree</u> <u>Battle</u>	•	co
Dining Out For Life (d <u>etails)</u>	11/05/03	<u>Atlanta</u>	•	CAL
Disney On Ice presents Disney/Pixar's (details)	11/05/03	<u>Philips Arena</u>	•	
Latın American Film Festival 2003 (<u>details)</u>	11/05/03	RICH AUDITORIUM- WOODRUFF ART CENTER	•	
Cottonmouths vs Gladiators (<u>details</u>)	11/06/03	Arena @ Gwinnett Center	•	பு
Disney On Ice presents Disney/Pixar's (<u>details</u>)	11/06/03	Philips Arena	•	BI RE
Latın American Film Festival 2003 (<u>details)</u>	11/06/03	RICH AUDITORIUM- WOODRUFF ART CENTER	•	
The Tale of the Allergist's Wife (details)	11/06/03	Horizon Theatre Company	•	
Disney On Ice presents Disney/Pixar's (details)	<u>11/07/03</u>	<u>Philips Arena</u>	~	Ĭ
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event name C venue

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Event name	Date	Venue	Best bet
Latın American Film Festival 2003 (<u>details)</u>	11/07/03	RICH AUDITORIUM- WOODRUFF ART CENTER	✓
Stacy C (<u>details</u>)	11/07/03	Club Europe	✓
Style Show and Fund Raiser (details)	11/07/03	Smyrna Community Center	~
Cagle's Dairy MAıZE (<u>details</u>)	11/08/03	Cagle's Dairy	✓
Disney On Ice presents Disney/Pixar's (<u>details</u>)	11/08/03	Philips Arena	/
Latin American Film Festival 2003 (<u>details)</u>	11/08/03	RICH AUDITORIUM- WOODRUFF ART CENTER	•
The Tale of the Allergist's Wife (details)	11/08/03	Horizon Theatre Company	•
Cagle's Dairy MAiZE (<u>details</u>)	11/09/03	Cagle's Dairy	•
Chris Rock (<u>details</u> artist info)	11/09/03	Fox Theatre	•
Disney On Ice presents Disney/Pixar's (<u>details)</u>	11/09/03	Philips Arena	~
Hear and Now: Dressed to Rebel: Mother/Daughter Fashion Wars (<u>details</u>)	11/09/03	Atlanta History Center	✓
Latin American Film Festival 2003 (<u>details)</u>	11/09/03	RICH AUDITORIUM- WOODRUFF ART CENTER	•
Latın American Fılm Festıval 2003 (<u>details)</u>	11/10/03	RICH AUDITORIUM- WOODRUFF ART CENTER	✓
Senators vs Thrashers (details)	11/10/03	Philips Arena	✓
Latin American Film Festival 2003 (d <u>etail</u> s)	11/11/03	RICH AUDITORIUM- WOODRUFF ART CENTER	•
Book Signing: Alex Sanchez - Rainbow High (<u>detail</u> s)	11/12/03	Chapter 11 Bookstore	✓
Latın American Film Festival 2003 (<u>details)</u>	11/12/03	RICH AUDITORIUM- WOODRUFF ART CENTER	✓
Out On Film Festival (details)	11/12/03	Atlanta	✓
The Tale of the Allergist's Wife	11/12/03		✓
		•	

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Best Bets				October S M T
Best Bets (showing 101-120 or Event name	f 126) Date	Venue	Best bet	5 6 7 12 13 14
Book Signing: Lynn Cullen - Little Scraggly Hair (<u>details)</u>	11/13/03	Chapter 11 Bookstore - Emory Commons	~	19 20 21 26 <u>27</u> <u>2</u> 8
Comedy Soulfest (details)	11/13/03	Philips Arena	~	
Latın American Film Festival 2003 (<u>details)</u>	11/13/03	RICH AUDITORIUM- WOODRUFF ART CENTER	~	Join our your em
Out On Film Fastival (details)	11/13/03	<u>Atlanta</u>	~	our a
Latın American Film Festival 2003 (<u>details</u>)	11/14/03	RICH AUDITORIUM- WOODRUFF ART CENTER	•	MOVIE
Native Trails (details)	11/14/03	Rialto Center	✓	8.5
Out On Film Festival (details)	11/14/03	<u>Atlanta</u>	✓	CLII
Stacy C (details)	11/14/03	Club Europe	✓	
Stingrays vs Gladiators (<u>details)</u>	11/14/03	Arena @ Gwinnett Center	✓	
Black & White Masquerade Ball (<u>details</u>)	11/15/03	Wyndham Atlanta Hotel - Downtown	✓	A.S. Alexander
Book Signing: Lorraine V. Murray - Why Me? Why Now? (details)	11/15/03	<u>Chapter 11 Bookstore -</u> <u>Emory Commons</u>	~	ţ;
Express vs Gladiators (<u>details</u>)	11/15/03	Arena @ Gwinnett Center	~	CAL
Freaky Flow & MC Flipside (details) artist info)	11/15/03	Globe Theatre	✓	ir
Out On Film Festival (details)	11/15/03	<u>Atlanta</u>	✓	
Panthers vs Thrashers (details)	11/16/03	<u>Philips Arena</u>	•	de hand wheel ist
Bruins vs Thrashers (<u>details</u>)		<u>Philips Arena</u>	✓	II LI E
Book Signing: Rick Bragg & Jessica Lynch - I Am a Soldier, Too (<u>details)</u>	11/20/03	<u>Chapter 11 Bookstore -</u> <u>Delk Spectrum</u>		R
Stingrays vs Gladiators (<u>details)</u>	11/20/03	Arena @ Gwinnett Center	✓	
Cagle's Dairy MAiZE (details)	11/21/03	Cagle's Darry	✓	
Stacy C (details)	11/21/03	Club Europe	•	C
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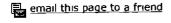
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Venue details: Little Five Points

5 6 7

Address: no street address is available for this venue

City: ATLANTA 19 20 21
State: GA 26 27 28
Zip: 30317

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Venue details: RICH AUDITORIUM-WOODRUFF ART CENTER

Address: no street address is available for this venue

City: ATLANTA State: GA

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Zip: 30317

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Venue details: Nightmare Haunted House
Address: 600 Wharton Circle (map)

City: ATLANTA

State: GA Zip: 30336

Calendar Search

Phone: (404)696-5024

URL: http://www.nightmarehauntedhouse.com/

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